



### Bell-Men Golf Revenue Summary Report 2022

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2021 Total
<b>DAILY FEE ROUNDS</b>													
18 Green Fee	0	3	0	750	893								
18 Senior	0	0	0	383	446								
18 Winter Green Fee	0	67	249	0	0								
18 Winter Junior	0	15	35	0	0								
18 Winter Senior	0	58	81	0	0								
18 Winter Twilight	0	199	458	0	0								
9 Winter Green Fee	15	336	312	2	0								
9 Green Fee	0	4	0	1868	2341								
9 Senior	0	0	0	0	0								
Twilight 9 hole	0	0	0	0	0								
Late/Twilight - Adult	0	0	0	679	888								
Late/Twilight - Jr-Exec.	0	0	0	82	67								
Late/Twilight - Sr.	0	5	0	659	700								
YOC	1	14	55	108	77								
Groupon	0	4	0	32	72								
Tournaments	0	0	0	0	97								
Disc Golf	69	94	64	64	81								
<b>DAILY ROUNDS SUBTOTAL</b>	<b>85</b>	<b>799</b>	<b>1254</b>	<b>4627</b>	<b>5662</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>12427</b>
<b>ANNUAL/PASSES</b>													
Senior/Golden Annual-18 hole	0	10	9	21	7								
Adult Annual-18 hole	1	187	293	944	892								
Jr. Annual-18 hole	0	3	0	4	0								
Senior/Golden Annual-9 hole	1	4	6	16	18								
Smart Card-9 Holes	0	0	0	2	10								
Smart Card-18 Holes	0	20	4	314	346								
Winter Annual	0	7	0	0	0								
<b>ANNUAL/PASSES SUBTOTAL</b>	<b>2</b>	<b>231</b>	<b>312</b>	<b>1301</b>	<b>1273</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3119</b>
<b>SPECIAL ROUNDS (NON-REVENUE)</b>													
Complimentary rounds-Pro/PGA	0	8	0	7	7								
Complimentary rounds-Promotion	0	4	0	7	4								
High School Team	0	0	28	32	1								
UNR Team	0	0	0	0	0								
Marshall/Employee	0	1	1	15	22								
<b>SPECIAL ROUNDS SUBTOTAL</b>	<b>0</b>	<b>13</b>	<b>29</b>	<b>61</b>	<b>34</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>137</b>
<b>TOTAL ALL ROUNDS</b>	<b>87</b>	<b>1043</b>	<b>1595</b>	<b>5989</b>	<b>6969</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>15683</b>
18 Hole Equivalent	79	871	1436	5045	5785	0	0	0	0	0	0	0	13216

Notes/Explanations:

**Bell-Men Golf Revenue Summary Report 2023**

Revenue Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2022 Total
Green Fees	\$ 2,020.00	\$ 17,396.00	\$ 28,215.00	\$ 125,702.00	\$ 143,788.00	\$ 141,858.00							
Tournament Revenue	\$ -	\$ -	\$ -	\$ -	\$ 5,335.00	\$ 6,160.00							
Driving Range	\$ 300.00	\$ 10,847.00	\$ 12,492.00	\$ 39,993.00	\$ 39,068.00	\$ 42,070.69							
Power Carts	\$ 4,770.00	\$ 21,468.02	\$ 14,731.04	\$ 61,442.70	\$ 73,218.46	\$ 71,865.46							
Service, Lesson, Rental & Repair	\$ 815.00	\$ 1,441.00	\$ 2,617.20	\$ 8,103.30	\$ 7,734.50	\$ 10,661.00							
Pro Shop Merchandise	\$ 5,142.50	\$ 9,331.64	\$ 17,825.63	\$ 38,993.54	\$ 45,017.74	\$ 49,074.69							
Food & Beverage	\$ 5,858.20	\$ 16,038.81	\$ 19,044.48	\$ 47,716.35	\$ 52,529.63	\$ 59,559.06							
Gift Cards	\$ 2,075.00	\$ 2,400.00	\$ 2,107.00	\$ 3,744.00	\$ 4,907.00	\$ 5,969.00							
Sales Tax	\$ 823.07	\$ 1,882.60	\$ 2,668.93	\$ 6,136.89	\$ 6,907.78	\$ 7,389.88							
Men's/Women's Club	\$ 1,190.00	\$ 255.00	\$ 1,963.52	\$ 29,116.06	\$ 16,928.26	\$ 14,753.05							
Annual Passes/Fees	\$ 20,068.00	\$ 84,300.00	\$ 16,650.00	\$ 5,195.00	\$ -	\$ 2,710.00							
Other-Tips	\$ 989.90	\$ 2,255.43	\$ 2,746.18	\$ 5,453.23	\$ 6,650.21	\$ 6,817.01							
Smart Card Tender (non-revenue)	\$ -	\$ 611.00	\$ 273.50	\$ 8,429.15	\$ 9,421.68	\$ 9,573.50							
Other-Misc.	\$ -	\$ -	\$ -										
<b>TOTAL REVENUE</b>	<b>\$ 44,051.67</b>	<b>\$ 168,226.50</b>	<b>\$ 121,334.48</b>	<b>\$ 380,025.22</b>	<b>\$ 411,506.26</b>	<b>\$ 428,461.34</b>							
PMT Due to County	\$ 25,000.00						\$ 25,000.00						
CIP Total Fund	\$ 25,000.00			\$ 25,000.00			\$ 25,000.00			\$ 25,000.00			

Notes/Explanations:

Equipment Lease Expense

<b>TOTAL DUE TO COUNTY</b>	<b>\$ 25,000.00</b>				\$ -	\$ -	\$ 25,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
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### Bell-Men Golf Revenue Summary Report 2022

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2021 Total
<b>DAILY FEE ROUNDS</b>													
18 Green Fee	0	3	0	750	893	854							
18 Senior	0	0	0	383	446	661							
18 Winter Green Fee	0	67	249	0	0	0							
18 Winter Junior	0	15	35	0	0	0							
18 Winter Senior	0	58	81	0	0	0							
18 Winter Twilight	0	199	458	0	0	0							
9 Winter Green Fee	15	336	312	2	0	0							
9 Green Fee	0	4	0	1868	2341	1925							
9 Senior	0	0	0	0	0	0							
Twilight 9 hole	0	0	0	0	0	0							
Late/Twilight - Adult	0	0	0	679	888	968							
Late/Twilight - Jr-Exec.	0	0	0	82	67	91							
Late/Twilight - Sr.	0	5	0	659	700	697							
YOC	1	14	55	108	77	152							
Groupon	0	4	0	32	72	109							
Tournaments	0	0	0	0	97	112							
Disc Golf	69	94	64	64	81	75							
<b>DAILY ROUNDS SUBTOTAL</b>	<b>85</b>	<b>799</b>	<b>1254</b>	<b>4627</b>	<b>5662</b>	<b>5644</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>18071</b>
<b>ANNUAL/PASSES</b>													
Senior/Golden Annual-18 hole	0	10	9	21	7	1							
Adult Annual-18 hole	1	187	293	944	892	861							
Jr. Annual-18 hole	0	3	0	4	0	7							
Senior/Golden Annual-9 hole	1	4	6	16	18	20							
Smart Card-9 Holes	0	0	0	2	10	13							
Smart Card-18 Holes	0	20	4	314	346	329							
Winter Annual	0	7	0	0	0	0							
<b>ANNUAL/PASSES SUBTOTAL</b>	<b>2</b>	<b>231</b>	<b>312</b>	<b>1301</b>	<b>1273</b>	<b>1231</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>4350</b>
<b>SPECIAL ROUNDS (NON-REVENUE)</b>													
Complimentary rounds-Pro/PGA	0	8	0	7	7	9							
Complimentary rounds-Promotion	0	4	0	7	4	5							
High School Team	0	0	28	32	1	0							
UNR Team	0	0	0	0	0	0							
Marshall/Employee	0	1	1	15	22	14							
<b>SPECIAL ROUNDS SUBTOTAL</b>	<b>0</b>	<b>13</b>	<b>29</b>	<b>61</b>	<b>34</b>	<b>28</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>165</b>
<b>TOTAL ALL ROUNDS</b>	<b>87</b>	<b>1043</b>	<b>1595</b>	<b>5989</b>	<b>6969</b>	<b>6903</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>22586</b>
<b>18 Hole Equivalent</b>	<b>79</b>	<b>871</b>	<b>1436</b>	<b>5045</b>	<b>5785</b>	<b>5924</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>19140</b>

Notes/Explanations:

**Cal-Mazz Golf Management Revenue Summary Report 2023**  
**Sierra Sage Golf Course**

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2023
Green Fees		\$ 835	\$ 16,859	\$ 95,510	\$ 115,740	\$ 138,580							\$ 367,524
Tournament Revenue													-
Driving Range	400	1,745	5,129	22,965	22,118	23,408							75,765
Power Carts	4,400	3,500	10,768	53,425	70,317	82,534							224,944
Lessons			50	785	668	1,269							2,772
Other rental, repair			30	525	920	862							2,337
Pro Shop Merchandise	411	1,038	7,993	20,115	22,374	26,565							78,496
Food & Beverage	367	479	10,190	49,622	54,100	61,345							176,103
Gift Cards		258	590	6,872	9,955	11,018							28,693
Sales Tax	65	125	1,448	5,633	6,172	7,113							20,556
Other ~ Men's/Women's Club	1,240	3,120	13,345	20,463	11,953	13,096							63,217
Other ~ Annual Fee	12,150	12,752	3,200										28,102
Other ~ Junior League													-
Other ~ Pay on Account		125	800	2,219		80							3,224
Other ~ donations													-
Other ~ CC Tips		45	1,221	5,628	5,382	6,281							18,557
Other ~ Misc		34	373	7,314	647	1,226							9,594
<b>TOTAL REVENUE</b>	<b>\$ 19,033</b>	<b>\$ 24,056</b>	<b>\$ 71,996</b>	<b>\$ 291,076</b>	<b>\$ 320,346</b>	<b>\$ 373,377</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,099,884</b>

18 hole equivalent	0	0	874	4636	6473	6866	0	0	0	0	0	0	18,849
Average per 18 hole eq	\$ -	\$ -	\$ 82.38	\$ 62.79	\$ 49.49	\$ 54.38	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 50.47
Golf, Range, Cart per 18 eq	\$ -	\$ -	\$ 37.48	\$ 37.08	\$ 32.16	\$ 35.61	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 27.57

Agreed upon improvement rounds @ \$31.50 average rate	-	27	535	3,032	3,674	4,399	-	-	-	-	-	-	11,667
Course Improvement fund \$2 per round	\$ -	\$ 53	\$ 1,070	\$ 6,064	\$ 7,349	\$ 8,799	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	23,335
transfer date		4/25/2023	4/25/2023	5/9/2023	6/24/2023	7/11/2023							

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Revenue Reconciled:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2023
Per POSExpress	19,033	24,056	71,996	291,076	320,346	373,377							1,099,884
Prom Rounds Sold													-
Prom Rounds Redeemed													-
	19,033	24,056	71,996	291,076	320,346	373,377	-	-	-	-	-	-	1,099,884

**Accounting Assumptions:**

Gift Cards are recorded as revenue when sold due to immateriality

Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

Cal-Mazz  
Sierra Sage Golf Course

2023 Rounds of Play

	Jan	Feb	March	April	May	June	July	TOTAL
18 Green Fee					1,207	1,592		2,799
18 Junior					146	184		330
18 Senior					1,037	1,085		2,122
Winter 18			186	1,154				1,340
Winter Jr 18			46	81				127
Winter Sr 18			200	1,136				1,336
9 Hole Walk-Up					227	222		449
9 Hole Walk-Up Jr					22	23		45
9 Hole Walk-Up Sr					159	230		389
9 Hole Walk-Up Winter			295	1,220				1,515
9 Hole Walk-Up Jr Winter			14	137				151
9 Hole Walk-Up Sr Winter			95	370				465
Late Rate 18			8	230	1,512	1,237		2,987
Late Rate 9						825		825
Late Rate Junior								0
Late Rate Senior								0
2nd 9 Adult					8	3		11
2nd 9 Junior								0
2nd 9 Senior					1			1
2nd 9 Winter Adult			1	3				4
2nd 9 Winter Sr				7				7
<b>DAILY FEE SUBTOTAL:</b>	<b>0</b>	<b>0</b>	<b>845</b>	<b>4,338</b>	<b>4,319</b>	<b>5,401</b>	<b>0</b>	<b>14,903</b>

Golden Annual				5	4	3		12
Adult Annual			72	155	163	160		550
Senior Annual			1	40	52	48		141
SC - Adult 10-Play				8	13	20		41
SC - Adult 25-Play								0
SC - Adult 9 Hole 10-Play					16	22		38
SC - Junior 18 Hole 10 Play								0
SC - Junior 9 Hole 10-Play								0
SC - Senior 10-Play			3	43	176	161		383
SC - Senior 25-Play			4	23	92	109		228
SC - Senior 9 Hole 10-Play			7	25	16	18		66
SC - Golden 9 Hole 10-Play								0
SC - Gold 18 Hole 10-Play								0
SC - Golden 25-Play			1	3	7	8		19
SC - Golden+ 10-Play								0
SC - Golden+ 25-Play								0
Promo Rounds Redeemed			89	478	999	1,032		2,598
Tournaments								0
Special Twilight								0
UNR Golf Team			2	1	4			7
High School			10	75	269			354
Jr. Golf Comp					126	90		216
Misc. Comp			11	67	103	97		278
Birthday Comp								0
Employee Guest Winter				9	3			12
Employee Guest Summer			4	26	66	79		175
PGA Comp			4	31	19	13		67
Employee Comp			27	190	250	276		743
2-1 NNGA								0
2-1 West Coast Golf								0
Birdie Bug Ad								0
Sweet Deals								0
<b>SPECIAL FEE SUBTOTAL:</b>	<b>0</b>	<b>0</b>	<b>235</b>	<b>1,179</b>	<b>2,378</b>	<b>2,136</b>	<b>0</b>	<b>5,928</b>

<b>TOTAL DAILY ROUNDS:</b>	<b>0</b>	<b>0</b>	<b>1,080</b>	<b>5,517</b>	<b>6,697</b>	<b>7,537</b>	<b>0</b>	<b>20,831</b>
<b>18-HOLE EQUIVALENT:</b>	<b>0</b>	<b>0</b>	<b>874</b>	<b>4,636</b>	<b>6,473</b>	<b>6,866</b>	<b>0</b>	<b>18,849</b>

Walk Up 18	0	0	436	2,406	2,459	2,940	0	8,241
Walk Up 9	0	0	405	1,737	408	475	0	3,025
Twilight 18	0	0	8	230	1,512	1,237	0	2,987
Twilight 9						825		825
Smart Cards 18	0	0	8	77	288	298	0	671
Smart Cards 9	0	0	7	25	32	40	0	104

